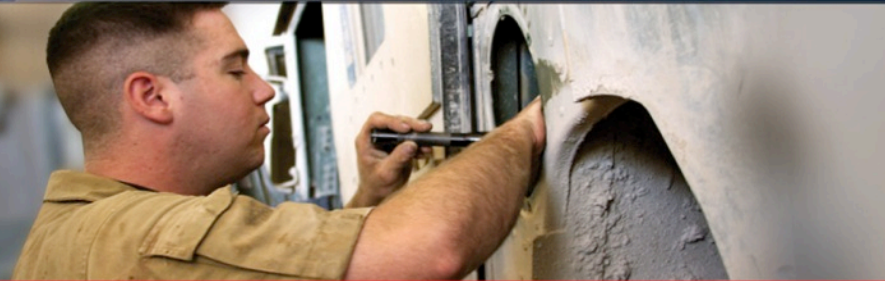




THE WORKPLACE DEMANDS IT

INSPIRATION INVENTS IT



Snap-on
INDUSTRIAL

SERVING THE SERIOUS

CONFIDENCE CONQUERS IT



DETERMINATION DELIVERS IT

THRIVING ON GLOBAL CHALLENGES

A worldwide footprint

- Founded in 1920
- \$2.9 Billion in Sales
- 11,200 associates in more than 130 countries
- 26 manufacturing locations, 9 in the U.S.



THRIVING ON GLOBAL CHALLENGES

A leadership profile

- Serving serious professionals in Critical Industries
- Supporting work in complex and punishing environments
- 60,000 tool, equipment, and diagnostic productivity solutions



*POWERED BY
INNOVATION
SINCE 1920*



Snap-on INDUSTRIAL

SERVING THE SERIOUS

POWERED BY INNOVATION SINCE 1920

A history of innovative and practical solutions

- *“5 Do The Job of 50”*
- *Flank Drive Sockets*
- *Automated Tool Control*

Over 2,800 patents since 1923

- *1,200 since 2000*



*THE DEFINING
STANDARD
FOR SERIOUS
PROFESSIONALS*



Snap-on INDUSTRIAL

SERVING THE SERIOUS

**THE DEFINING STANDARD
FOR SERIOUS PROFESSIONALS**

Value-Added Products and Services that:

- *Increase productivity*
- *Improve workplace safety*
- *Enhance workplace processes*



*SOLUTIONEERS
WITH
BOUNDLESS
CAPABILITY*



Snap-on INDUSTRIAL

SERVING THE SERIOUS

SOLUTIONEERS WITH BOUNDLESS CAPABILITY

The Industry's Leading Field Force:

- *400 rigorously trained professionals*
- *Critical Industry and segment specialists*
- *Rapid Continuous Improvement culture*





Snap-on
INDUSTRIAL

**INDUSTRY CRITICAL
SOLUTIONS**



*TOOLS
SOLUTIONEERS
WHO SOLVE THE
CRITICAL*



Snap-on INDUSTRIAL

INDUSTRY CRITICAL

**TOOL SOLUTIONEERS
WHO SOLVE THE CRITICAL**

Snap-on Understands:

- How Critical Industries Use Tools
- How Tools Fit Industry Processes
- That Custom Can Be Critical



*TOOLS OF
UNCOMPROMISING
QUALITY*



Snap-on INDUSTRIAL

INDUSTRY CRITICAL

TOOLS OF UNCOMPROMISING QUALITY

Quality Beyond Expectation. Performance to Match.

- Unsurpassed, Engineered Performance
- Fearless Innovation
- Non-Negotiable Safety



*TOOLS AND
SOLUTIONS
BACKED BY
PASSIONATE
CUSTOMER
CARE*



Snap-on INDUSTRIAL

INDUSTRY CRITICAL

TOOLS AND SOLUTIONS BACKED BY PASSIONATE CUSTOMER CARE

An Extension of Our Customers' Hands, Heads – and Hearts.

- Procurement Channel Experts
- Tool Training Partner
- World-Wide, On Site Consultative Experts at Your Service





Snap-on[®]
INDUSTRIAL

**INDUSTRY CRITICAL
TOOLS AND SOLUTIONS**



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Snap-on Hand Tools

For more than 90 Years Hand Tools that Deliver Quality, Innovation, and Performance to the Serious Professional

- Ratchets and Sockets
- Wrenches
- Screwdrivers
- Pliers
- Pullers
- Torque
- Tool Storage



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Snap-on Tool Control

Fully integrated tool organization, tracking systems for FOD and FME management

- Configurable: Every Snap-on Tool Control solution is customized to the workplace
- Expandable: A single product platform makes adding to the solution easy
- Scalable: A single technology platform connects all components



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Custom Tool Kitting

Kit and storage solutions for productivity, safety, and inventory management

- Industry-specific
- Application-specific
- Task-specific
- Vehicle-specific
- Custom Layouts, Color, and Foam Solutions
- Point-of-Use Solutions



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

John Bean

The world leader in automotive wheel service equipment and technology

- Wheel Aligners
- Audit Systems
- Wheel Balancers
- Tire Changers
- Alignment Lifts
- Vehicle Lifts
- Brake Lathes



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Sioux Power Tools

A Full Line of Industrial Grade
Power and Pneumatic Tools for
Critical Industry and Applications

- Drills
- Assembly Tools
- Aviation Tools
- Impact Tools
- Metalworking Tools
- Finishing Tools



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Vehicle Diagnostics

Diagnostics Scan Tools and Software for Vehicles of Every Kind

- Engine Communications
- Brake Systems
- Transmission Systems
- Vehicle-Specific Communications Code
- Bi-Directional Communications



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Snap-on Tools@Height

Custom-engineered lanyard and tether solutions for use in Critical Industries

- High and Low-Level Drop Mitigation
 - Oil and Gas
 - Power Generation
 - Construction
 - Mining
- Foreign Object Damage
- Foreign Material Exclusion



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Snap-on Torque

Industry-leading Innovation in
Electronic and Pneumatic Torque

- Control Tech Torque Wrench
 - Fully programmable for reliability and consistency
 - LCD screen, LED indicator lights, audible beep and handle vibration signal torque in range
- PTQ Series Pneumatic Torque
 - Continuous and repeatable torque
 - Four sizes: 195 to 8,500 ft. lbs.



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Williams Oil and Gas Tools

A Full Line of Industrial Grade
Tools Designed for Work in
Demanding Conditions

- Large Tools
- Hand Tools
- Sockets and Drive Tools
- Pliers and Pipe Tools
- Pullers, Industrial Hydraulics
- Tool Storage



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Williams Tools

A Full Line of Industrial Grade
Tools Designed for Work in
Demanding Conditions

- Wrenches
- Sockets and Drive Tools
- Screwdrivers
- Pliers and Pipe Tools
- Hammers, Chisels, Prybars
- Pullers, Industrial Hydraulics
- Tool Storage



TOOLS AND SOLUTIONS FOR CRITICAL INDUSTRY

Custom Tools

Tools for work in Critical Industries can be unique. Snap-on delivers Custom Tools when one-of-a-kind is critical to getting the work done.

- Snap-on Industrial Product Managers and Engineers Specialize in Solving the Critical with Custom Tool Designs



SOE Equipment



Heavy Duty Truck Equipment

AXIS 4000 HD TRUCK



AXIS 4000

Electronic Wheel Alignment Camera Radio System

Snap-on INDUSTRIAL

INDUSTRY CRITICAL

AXIS 4000 HD TRUCK



Camera and gyro based system



AXIS 4000 HD TRUCK



Magnetic clamping system

- No run out required
- Fully adjustable
- Tire grabbers for aluminum wheels



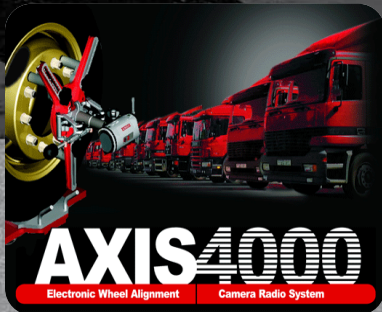
AXIS 4000 HD TRUCK



Wireless radio communication



AXIS 4000 HD TRUCK



Tablet style hand held
Workstation

Comes with:

- Docking station
- Charger
- Stylus





2 models

AXIS 4000 HD TRUCK

STANDARD

Part no.: EEWA520B

The **STANDARD** version includes the following:

- 1 x case containing:
- 2 x cameras
- 1 x charger (100 – 240 V)
- 4 x reflecting targets
- 4 x grapplers (for Aluminum rims)
- 1 x Radio receiver for the computer
- 1 x adaptor for the camera (to measure the unevenness of the road sidewise “from left to right”)
- 1 x adaptor for the reflecting target (to measure the unevenness of the road sidewise “from left to right”)
- 1 x Hand-held computer including a docking station and software USB stick
- 2 x ProClamps each with 3 short magnetic feet (100 mm)
- 6 x long magnetic feet (315 mm)
- 4 x tripods
- 2 x scales (each consisting of 3 telescopic parts)
- 2 x magnetic scales (for the frame)
- 2 x turn-plates



AXIS 4000 HD TRUCK

DELUXE

Part no.: EEWA520D

The **DELUXE** version is identical to the STANDARD plus the following items:

- 1 x scale for sub-frames (for bus measurement)
- 1 x kit for trailer and semi-trailer measurement containing
- 1 x King pin or fifth wheel adaptor for trailers (2")
- 1 x Eyelet adaptor for semi-trailers
- 6 x mid-size magnetic feet (265 mm)



Heavy Duty General-Purpose Lift

15K 2-Post



18K 2-Post



Mobile Column Lifts



Technology

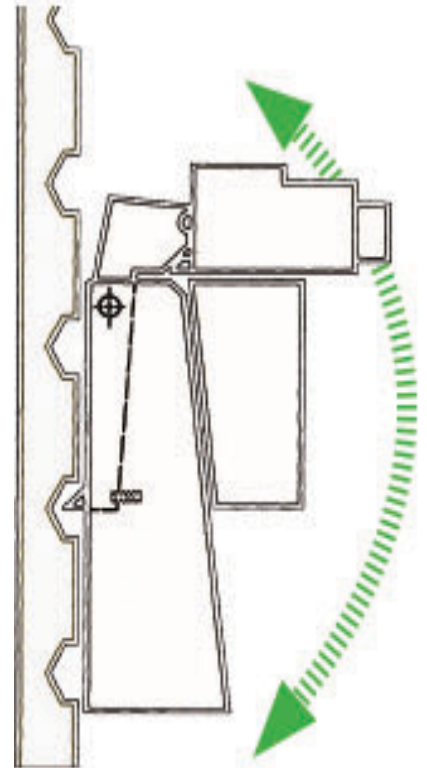
John Bean movable columns feature a high efficiency ball-screw type lifting mechanism. The ball & screw is the premier technology for mobile lifting applications.

- Operates at a constant speed, whether lifting or lowering
- Maintains natural unison between columns to keep vehicle level
- Operates with over 90% efficiency
- Minimizes power requirements
- Virtually eliminates wear
- Ball and Screw mechanism guaranteed for five years, life expectancy – over 20 years



Unparalleled Safety

- Meets the highest standard for automotive lifts, ANSI/ALI ALCTV current edition
- Mechanical safety auto engaging, independent of the lifting mechanism, engages directly with the column, prevents lowering during unlikely event of a system failure







Heavy-Duty Truck Tire Changers

T8010



T8026



T8056



T8058 Series

9800 Series

Heavy-Duty Wheel Balancing System

Increase Tread Life

Studies show that 2-Plane/Dynamic wheel balancing of truck tires performed off-the-vehicle increases their tread life considerable.

- Semi-Automatic Data Entry
- Wheel Adapters For A Wide Variety Of Applications
- Pneumatic Wheel Lift - No Heavy Lifting
- Self-Calibration By Operator



World Class Training, Support & Service



Contract Information

- Contract Number : 071B3200113
- Contract Dates: 12/27/13 – 9/19/15
- Products Included: Hand & Power Tools and related accessories
- Freight: Prepaid ground freight
- No minimum order size

Available to all State & Local Agencies

Michigan Contract Site: <http://www.michigan.gov/micontractconnect>

Snap-on Users Site:

http://www1.snapon.com/Industrial/Government_Military/StateofMichigan.html

Q & A